

Attention Annuity Producers

Important Notice!

Effective July 6, 2010, Old Mutual's procedures for submitting a producer response to an annuity suitability clarification letter will change.

After the effective date, any new business annuity application submitted that receives a suitability clarification letter will require receipt of a producer response **PRIOR** to policy issuance. **NO EXCEPTIONS!**

As a pre-issue requirement, the policy will not be issued if a producer response is not received.

Suitability clarification responses can be emailed to Suitability@OMFN.com or faxed to 866-330-9576. All responses must include a copy of the suitability form and the clarification request along with the customer's name and policy number as the subject line of the email.

If you have any questions regarding this change please contact the Service Center at 1-888-513-8797 or your Regional Vice President.

We appreciate your partnership as we continue to enhance service to our policyholders.

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